Website and Brand Development for Beginners



We will show you how to

- Create a brand
- Build your website
- Bring people to your website
- Grow your business



www.postcardjar.com

Ann Teget

Enjoys: Photography, writing

Social media favorite: Facebook/Instagram

Favorite NE destinations: Toadstool Geologic Park,

Peppermill and EKV Lounge in Valentine

Degree in: Journalism - News Editorial

Steve Teget

Enjoys: Writing, booking trips

Social media favorite: Twitter

Favorite NE destinations: Ashfall Fossil

Beds, Kinkaider Brewing in Broken Bow

Degrees in: Anthropology, Spanish, and

Curriculum & Instruction

Develop your brand and be consistent

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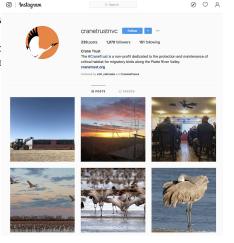
So, what the heck is a brand?

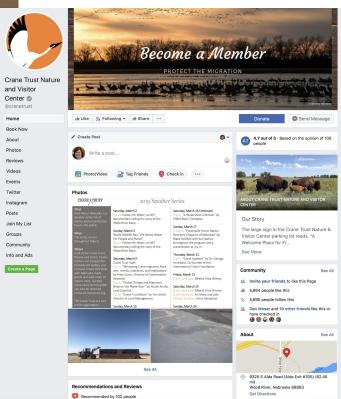
Brand: 1. An *identifying mark* burned on livestock. 2. A brand is an overall experience of a customer that distinguishes an organization or product from its rivals in the eyes of the customer.





We exist to protect and maintain the physiconf the Big Bend area of the Platte River so support system for whooping cranes, sand species. With your help we can make a difference of the protection of the protect













COLORS











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DO YOU UNPLUG WHEN YOU'RE ON VACATION?

Building your website



Getting started

- 1. Set some goals
- 2. Choose a domain name
- 3. Find a web designer or do it yourself
- 4. Help people find your site and business

ODGING » SPECIALS & PACKAGES » THE RANCH » DINING » WEDDINGS » RETREATS »

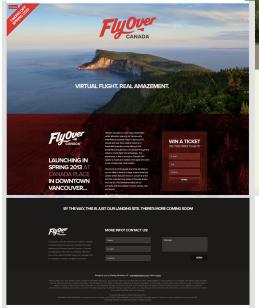


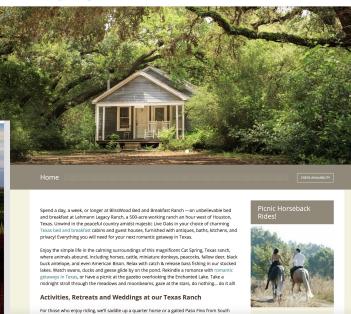


Set some goals

- Raise awareness
- Legitimize business
- Provide detailed information
- Increase sales/bookings
- Offer eCommerce

One page





Multiple pages

Choose a domain name that is

- 1. Short
- 2. Catchy
- 3. Unique
- 4. Easy to remember
- 5. Easy to spell or type
- 6. Keyword friendly (searchable)

Also, avoid hyphens and numbers and check copyright.gov and make sure it's not already in use

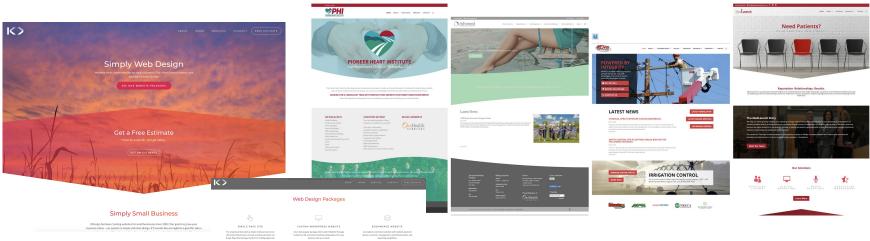
http://www.

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Find a website designer or do it yourself





How Can We Help You?

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https://kdesignweb.com

Some options







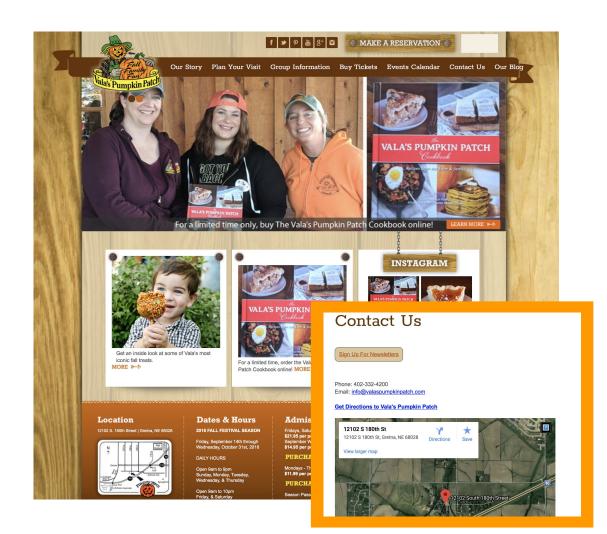


Easy - drag & drop	Easy - drag & drop	Easy - drag & drop	More difficult
Free - \$38/month	\$9.08 - \$26.25/month	\$12 - \$40/month	Varies, depends on host
Mobile ready	Mobile ready	Mobile ready	Make sure theme is mobile ready
Great for person who needs a website now.	About 500 templates to choose from	Easy eCommerce integration	Many options and features. Website can do nearly anything.
If cancel, website gone	If cancel, website gone	If cancel, keep some code	If cancel, you own entire website

What do I need on my website?

Cover the basics

- 1. Name of your business
- 2. What you do or sell
- 3. Easy to find contact information, including:
 - a. Address (with city, state, and zip code)
 - b. Phone number
 - c. Hours of operation



Be prepared to

1. Decide on content

- Why you're different/better?
- What's my business purpose? (in one sentence)
- Who is my audience?
- What's my call to action?

PHOTOGRAPHY

TOP RURAL PHOTOGRAPHY LOCATION IN TULSA COUNTY

Need the perfect place for a family portraits, senior pictures, engagement sessions or maternity photos? Dream Point Ranch catches the light and your personalities in a unique way and makes the perfect keepsake.

- Family photography passes can be purchased for \$75 for access for 2 hours in a one day pass or \$300 for 1 month pass.
- Corporate use of property for photo shoots or filming requires approval for use and length of time. Corporate or film production is subject to corporate rental fees with a 4 hour minimum applied.
- No photographers, or their clients, are allowed on Dream Point Ranch grounds without at least 7 days notice and approval.
- Access will be granted upon receipt of photo pass payment and optional photography release form.
- Contact the Events Director with the form below to coordinate a site visit or schedule your photo shoot





SHARE

- What do you do?
- What makes your business different/better?
- What's your business' purpose? (in one sentence)























2. Develop a logo

A picture is worth 60,000 words

Text excerpt from the Calamus Outfitters website

Located in the Sandhills of Nebraska, Calamus Outfitters provides a great setting for watching the night sky year round. Dark skies and unobstructed views make the Sandhills one of the top destinations for seeing the night sky. Located in the Sandhills of Nebraska, Calamus Outfitters provides a great setting for watching the night sky year round. Dark skies and unobstructed views make the Sandhills one of the top destinations for seeing the night sky.



The image above was taken on the Switzer Ranch, home of Calamus Outfitters - Photo by David R. Neilson









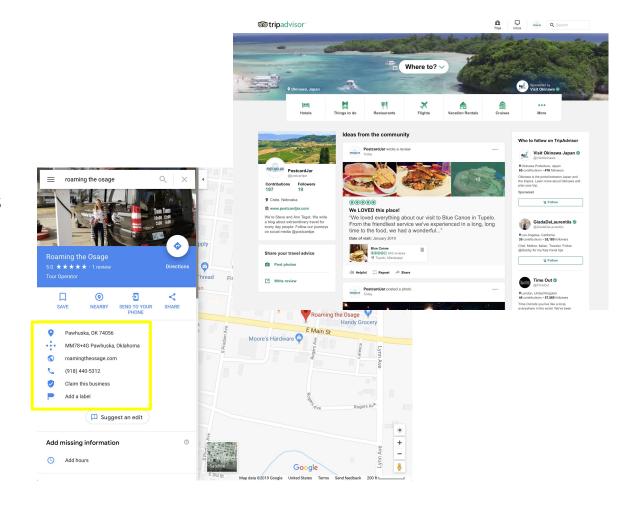


3. Gather quality photos

Get the word out: You have to have a plan!

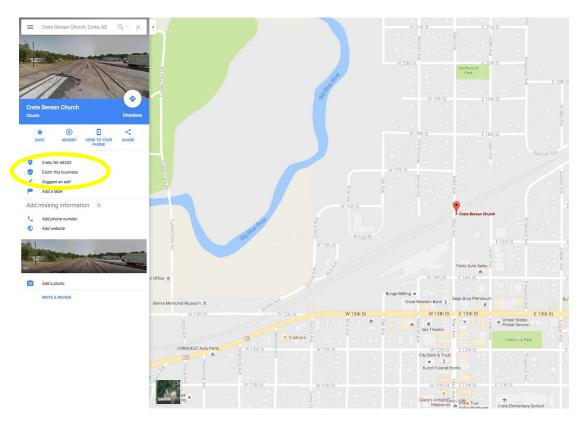
As travelers, we primarily use:

- Google/Google Maps
- Trip Advisor
- Facebook
- Apple Maps
- Yelp
- Bing



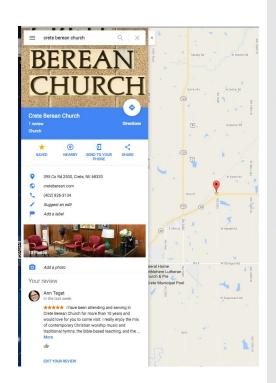
Google/Maps

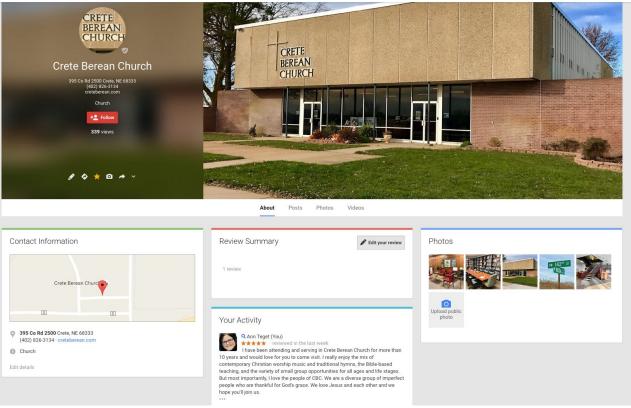
Claiming your business in maps



- Google your business and see what comes up
- 2. Claim your business
- 3. Request postcard
- 4. Complete page edits

Claiming your business in maps





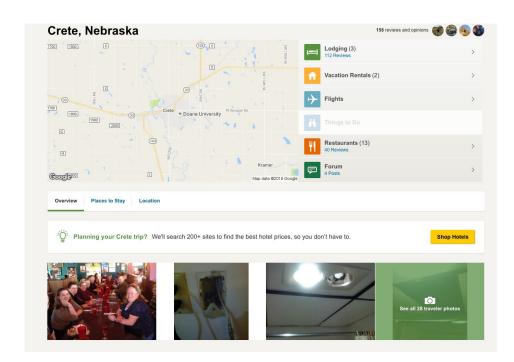
Reviews are important!

- 93% of people read online reviews
- 85% of people trust online reviews as much as a personal recommendation
- 73% of people say that positive online reviews make them trust a local business more

Source: Brightlocal.com

TripAdvisor

Utilize TripAdvisor





"Consistently Good Food, and Fast, Friendly Service"

@@@@ Reviewed April 21, 2015

We enjoy going to Cristina's, and go there often when we eat out in Crete. The restaurant is in an old Sonic restaurant building, but the kitchen certainly looks very clean. Seating is ample (for Crete) although some of the four-top tables are against the wall and feel cramped. They bring out chips and house-made salsa right away when you...

(A) 77 reviews (F) 34 restaurant reviews

42 helpful votes See all of your reviews



Level Contributor A 39 reviews

2 helpful votes

"Best in Town" (a)(a)(a)(a) ∩ Reviewed 5 days ago

We have eaten at most of the restaurants in town and this one is easily the best we have been to. The staff is very nice, prices are good and so is the food. When you walk in you can see all of the fresh vegetables the ladies doing the cooking are cutting up. It is obviously family owned and...

(F) 24 restaurant reviews



"Homestyle Mexican Restaurant"

●●●● Reviewed September 12, 2018

Great food in a great family owned restaurant. While the old Sonic building isn't the most scenic location and the indoor furnishings are plain - the food is fast and fresh. Haven't had a bad meal there, and I probably have eaten there over 50 times. Great people! Helpful? In Thank N8334YDericf



"Nice restaurant, great food"

@@@@@@ Reviewed September 4, 2016

Arrived at 5:00 for dinner, plenty of tables. Server greeted us with chips and salsa. Food was served hot and prepared with skills from south of the border. Great beans and ask for the hot salsa. It is a unique salsa recipe and was good on everything.. Service was excellent..! friendly smiling wait staff and good recommendations.

A 78 reviews (F) 59 restaurant reviews Helpful? (Thank John J







100 restaurant reviews

53 helpful votes

"Cook has problem separating eggs."

●○○○○ Reviewed October 9, 2014 uia mobile

Asked for egg whit omelette, waitress says we dont do substitutes, and then told us the cook may not want to do egg whites. Argued with us shout it, so I told the waitress if he cant do egg whites let us know, and if not we will leave. We ended up leaving. Argutive staff, and cooks that dont know how to separate eggs. Wont be back. Don't recommend.

Thank Mike B

™ Report

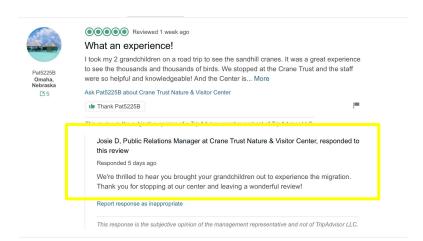
Ask Mike B abou

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Utilize TripAdvisor

- Set up a TripAdvisor account and review your business
- Respond to comments and questions
- Ask your customers to write a review





TripAdvisor's most hilarious manager responses from Robert J. at Peppermill

hilarious responses, midlife, midlife travel, Nebraska, Peppermill, travel, travel with parents, TripAdvisor, Valentine

With more than 500 million candid traveler reviews, TripAdvisor has quickly become a go-to online resource for many travelers, including us. We often roll into a new city with cell-phones in hand, searching for a top-10ish restaurant to stop for dinner. We typically look for local places with a 4 to 5 green-dot rating, at least 100 reviews, and something in the comments that grabs our attention like "amazing food," "impeccable service," or "best this side of the Mississippi."

In all of the TripAdvisor reviews we've read, nothing has grabbed our attention more than owner/manager Robert's responses to reviewers of his Peppermill Restaurant & EKV Lounge in Valentine, Nebraska.



Search...

Hello!



Welcome to Postcard Jar!

than two decades in public education and corporate America before Ann's health issues and Steve's aversion to middle school girl drama convinced us to try something new. Now we are making the most of midlife travel and writing about it. And yes, we send ourselves postcards.

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Enter your email address to receive notifications of NEW blog posts. We promise not to spam you. Really.

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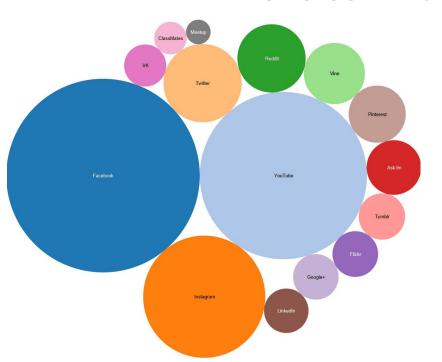


Social Media

Picking a platform



Where to find an audience



Monthly Active Users

Facebook: 2.27 billion

YouTube: 1.9 billion

Instagram: 1 billion

Twitter: 326 million

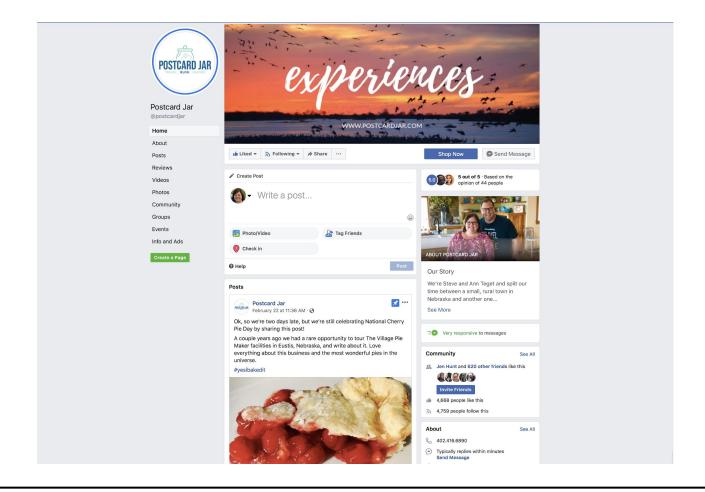
Reddit: 330 million

Pinterest: 250 million

Source: Dreamgrow.com, Statista.com

68%

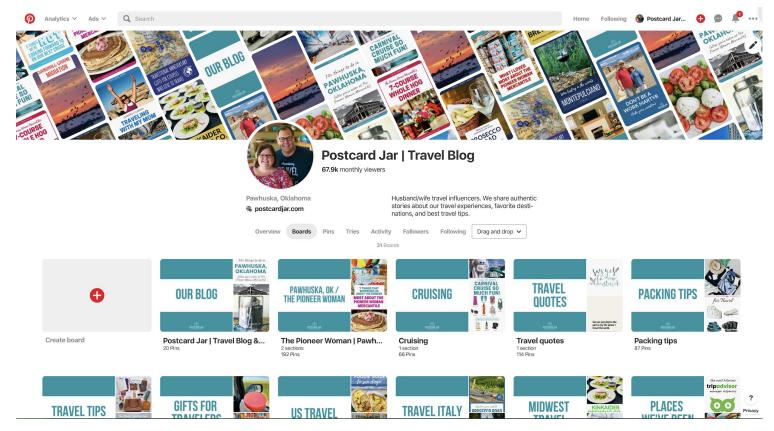
Of all American adults are on Facebook



Facebook



Instagram and Instastories

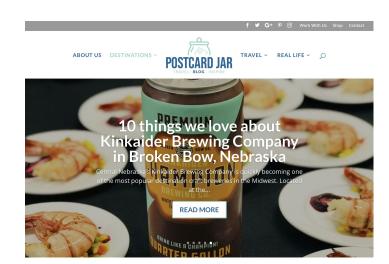


Pinterest

Work with travel influencers

- Fam/press trips
- Sponsored blog posts
- Brand ambassador
- Travel influencer on social media
- Reviews (hotels, food & drink, attractions)
- Affiliate links
- Photography
- Copywriting
- Speaking engagements
- Long-term partnerships

And more -- anything else that inspires people to go places or explore and experience something related to travel.











Key takeaways

- 1. Cover the basics
- 2. Be consistent with your brand
- 3. Have a plan

Contact:

info@cloud-creative.com (402) 217.0866

- Website design
- Logo design
- Print design
- GREAT photography
- Videography
- Brand development



Jeff & Ciana Cloud - Lincoln

[M]² Maly Marketing*

Portfolio

About M

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Contact Us

Q



Seward County Community Branding

Maly Marketing - Lincoln





www.kdesignweb.com **Kelly Diekmann 402-610-1222**Kelly@kdesignweb.com

Kelly Diekmann at KDesign

QUESTIONS?













@postcardjar

